

# Real Estate, B.A.

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This is a sample plan of study with a suggested sequencing of classes for the major. University electives may be applied to earn additional academic majors, minors, or certificates. Students should regularly meet with their academic advisor to plan their specific semester schedule to include UNIFI/General Education program and/or university elective hours required.

Course	Title	Hour
<b>Freshman</b>		
<b>Fall</b>		
BUSINESS 1000	Introductory Seminar for Business Professionals	0
ECON 1041	Principles of Macroeconomics	3
STAT 1772	Introduction to Statistical Methods	3
UNIFI/General Education or University Electives		9
<b>Hours</b>		<b>15</b>
<b>Spring</b>		
ENGLISH 1005	College Writing and Research	3
ECON 1011	Statistics for Business Analytics	3
ECON 1051	Principles of Microeconomics	3
UNIFI/General Education or University Electives		6
<b>Hours</b>		<b>15</b>
<b>Sophomore</b>		
<b>Fall</b>		
BUSINESS 2000	Business Professionals in Training	0
ACCT 2120	Principles of Financial Accounting	3
ECON 2090	Decision Analytics	3
UNIFI/General Education or University Electives		9
<b>Hours</b>		<b>15</b>
<b>Spring</b>		
ACCT 2130	Principles of Managerial Accounting	3
MGMT 2080	Introduction to Information Systems	3
UNIFI/General Education or University Electives		9
<b>Hours</b>		<b>15</b>
<b>Junior</b>		
<b>Fall</b>		
FIN 3110	Principles of Real Estate	3
FIN 3130/5130	Corporate Finance	3
MGMT 3100	Legal and Social Environment of Business	3
UNIFI/General Education or University Electives		6
<b>Hours</b>		<b>15</b>
<b>Spring</b>		
FIN 3115	Real Estate Law and Brokerage	3
FIN 3120	Real Estate Appraisal and Investment	3
MKTG 2110	Principles of Marketing	3
MGMT 3965/5965	Organizational Behavior	3

UNIFI/General Education or University Electives		3
<b>Hours</b>		<b>15</b>
<b>Senior</b>		
<b>Fall</b>		
FIN 3125	Real Estate Finance	3
FIN 3135	Intermediate Financial Management	3
MGMT 3154	Operations Management	3
UNIFI/General Education or University Electives		6
<b>Hours</b>		<b>15</b>
<b>Spring</b>		
FIN 4190	Advanced Real Estate Cases	3
MGMT 4175	Strategic Management	3
UNIFI/General Education or University Electives		9
<b>Hours</b>		<b>15</b>
<b>Total Hours</b>		<b>120</b>