

Real Estate Minor (for Business Majors or Non-Business Majors)

This minor is available to Business Majors and Non-Business Majors.

- Real Estate Minor (for Business Majors)
- Real Estate Minor (for Non-Business Majors)

Real Estate Minor (for Business Majors)

Required

Finance:			
FIN 3110	Principles of Real Estate		3
FIN 3115	Real Estate Law and Brokerage		3
FIN 3120	Real Estate Appraisal and Investment		3
FIN 3125	Real Estate Finance		3
Electives from the following			3

Marketing:

MKTG 3113/5113	Consumer Behavior		
MKTG 3153	Professional Selling		
MKTG 3156	Services Marketing		

Finance:

FIN 3170	Commercial Bank Management		
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Construction Management:

CONSTR 1000	Fundamentals of Construction Management Materials & Methods		
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Economics:

ECON 3253/5253	Urban and Regional Economics		
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Geography:

GEOG 2120	North American Cities		
GEOG 4170/5170	Climate Action Planning		

Total Hours **15**

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Required

Finance:			
FIN 3110	Principles of Real Estate		3
FIN 3115	Real Estate Law and Brokerage		3
FIN 3120	Real Estate Appraisal and Investment		3

Marketing:

MKTG 2110	Principles of Marketing *		3
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Electives from the following **3**

Marketing:

MKTG 3113/5113	Consumer Behavior		
MKTG 3153	Professional Selling		
MKTG 3156	Services Marketing		

Finance:

FIN 3125	Real Estate Finance **		
FIN 3130	Corporate Finance **		
FIN 3170	Commercial Bank Management **		

Construction Management:

CONSTR 1000	Fundamentals of Construction Management Materials & Methods		
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Economics:

ECON 3253/5253	Urban and Regional Economics **		
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Geography:

GEOG 2120	North American Cities		
GEOG 4170/5170	Climate Action Planning **		

Total Hours **15**

* In addition to the required 15 hours, MKTG 2110 has a prerequisite of either ECON 1031 or ECON 1041. ECON 1031 or ECON 1041 will satisfy the Quantitative Reasoning requirement of the UNIFI/General Education program.

**FIN 3125, FIN 3130, FIN 3170, ECON 3253/5253, and GEOG 4170/5170 have additional prerequisites.

Policies

Note: A copy of the Wilson College policies may be obtained at <https://business.uni.edu/students/advising/uni-college-business-policies>. Enrollment in upper division (3000/4000-level) business courses requires satisfactory completion of the Wilson College of Business admission requirements and any course prerequisites.

Finance and Real Estate majors *may* declare a double major, and/or major and minor within the Wilson College of Business, subject to the approval of the other Wilson College of Business departments involved. Finance and Real Estate majors minoring within the Wilson College of Business must select minors designated for business majors. Finance majors cannot minor in Finance, and Real Estate majors cannot minor in Real Estate. However, Finance majors may double major or minor in Real Estate, and Real Estate majors may double major in Finance or minor in Finance. Also, not more than one emphasis area may be declared in Finance.

All students majoring in business must complete 50% of their major coursework in the Wilson College of Business at UNI. Major coursework would include any undergraduate, credit-bearing, graded course taught in the Wilson College of Business at UNI. Business

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courses taken at UNI as credit/no credit do not qualify. A minimum of 10 credits must be upper division (3000-4000 level courses). A student must earn a 2.20 cumulative grade point average at UNI; and must earn an overall 2.20 grade point average in business designated courses taken at UNI.

The Wilson College of Business limits the number of courses that can be counted towards major specific requirements across the College. The College will allow students to double count one major specific course between majors, with the following exceptions. These exceptions include major combinations which allow two double-counted courses:

- MIS/Business Analytics
- Real Estate/Finance: Financial Management or Investments
- Business Analytics/Economics: Business Economics

This guideline is not applicable to the business core. There are no limitations to the number of courses that can be double-counted towards minors and/or certificates within the College.

The Finance Department may impose additional admission requirements for students wishing to declare a minor or a second Wilson College of Business major. Eligibility to declare a minor or a second Wilson College of Business major is based on competitive GPA and space availability.

Related Programs

- Finance B.A.
- Real Estate B.A.